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(54) **MACHINE FOR MANUFACTURING  
MULTI-LAYER PRICE TAGS AND METHOD  
OF USING THE SAME**

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See application file for complete search history.

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(2013.01); **B41J 3/4075** (2013.01); **G09F 3/02**  
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**2003/0202** (2013.01); **G09F 2003/0241**  
(2013.01); **G09F 2003/0257** (2013.01); **Y10T**  
**156/1052** (2015.01)

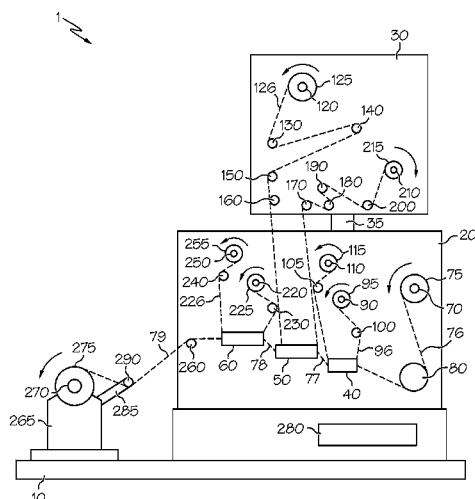
(57) **ABSTRACT**

A machine for creating multi-layer price tags. The machine has a proximal end and a distal end. The machine further has a base. A frame is attached to the base toward the distal end of the machine. A secondary frame is attached to the base toward the proximal end of the machine. An unwinder is mounted to the frame toward the distal end of the machine. At least two printers are mounted to the frame, and at least one automated label applicator is mounted between the at least two printers. A rewinder is mounted to the secondary frame. The at least two printers are preferably thermal transfer printheads. The automated label applicator preferably utilizes either a low-stick or non-stick adhesive. In an alternative embodiment of the machine, the rewinder is replaced by an automated label applicator mounted to the secondary frame.

(58) **Field of Classification Search**

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B65C 9/1826

**20 Claims, 5 Drawing Sheets**



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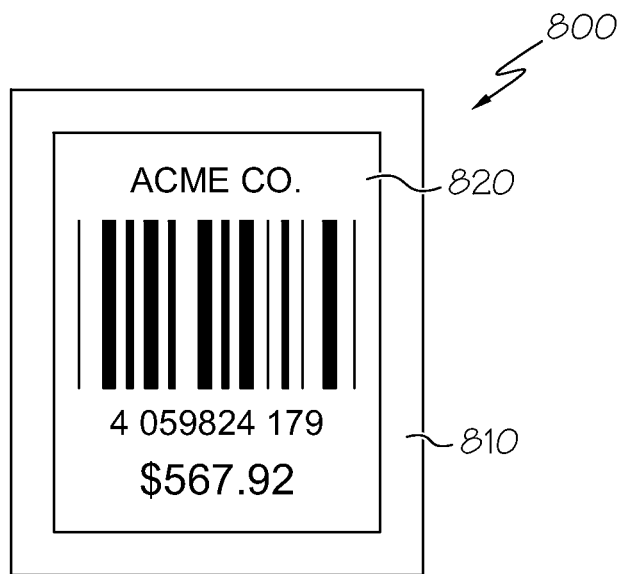


FIG. 1

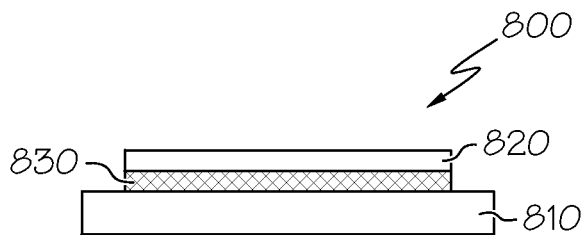


FIG. 2

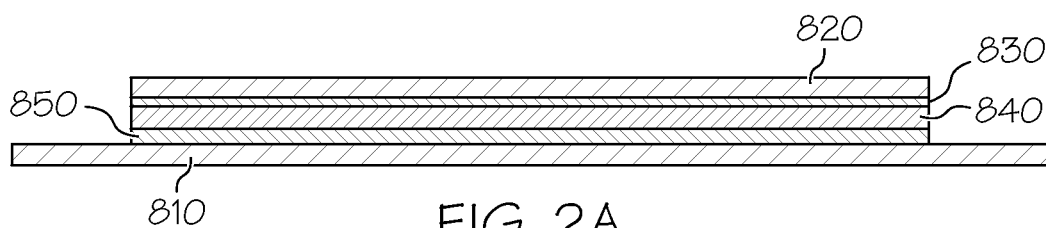


FIG. 2A

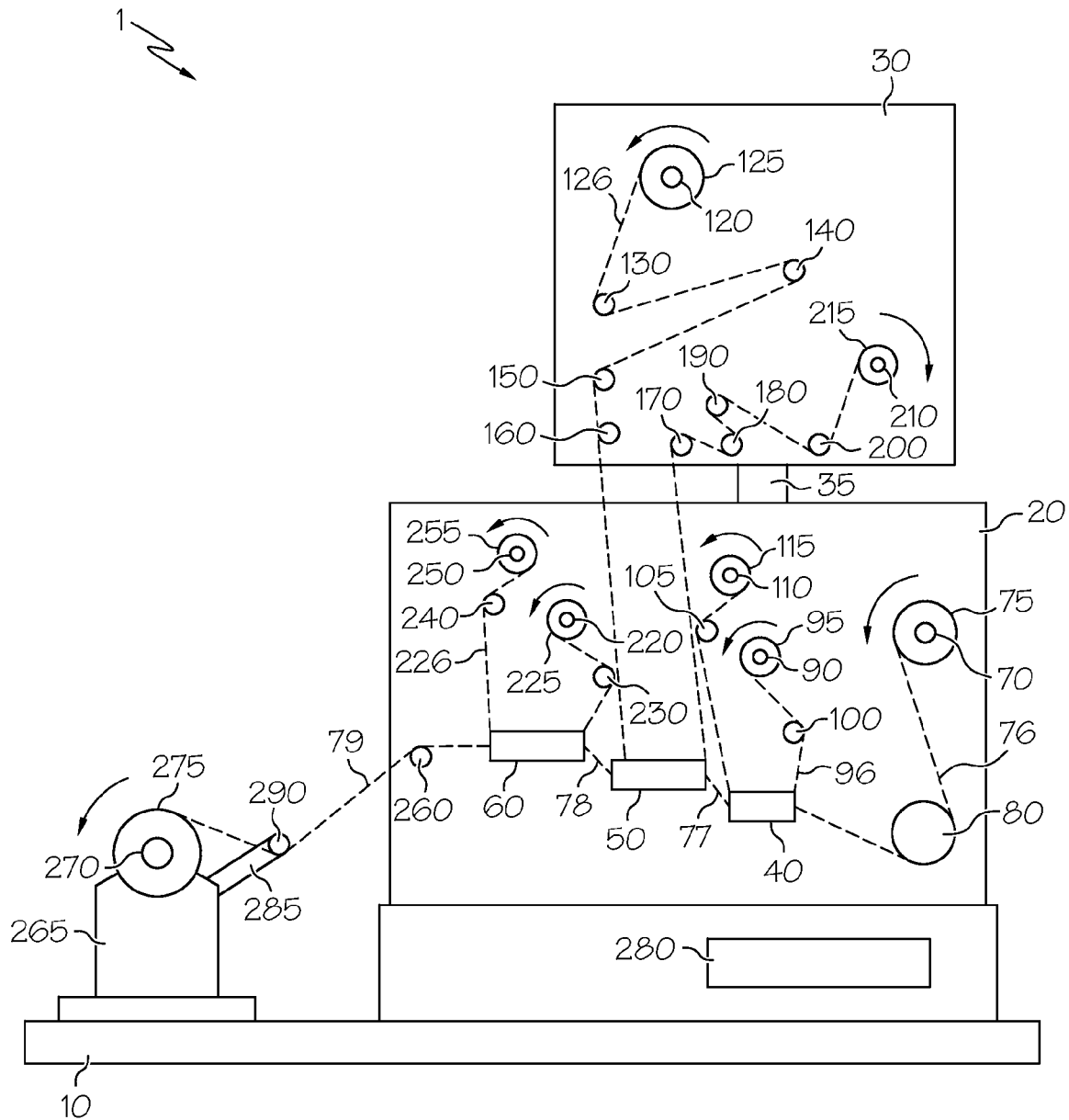


FIG. 3

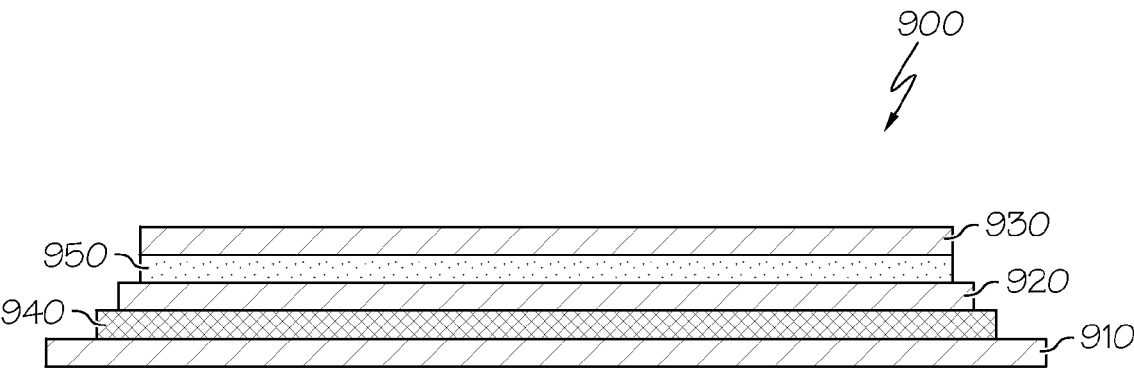


FIG. 4

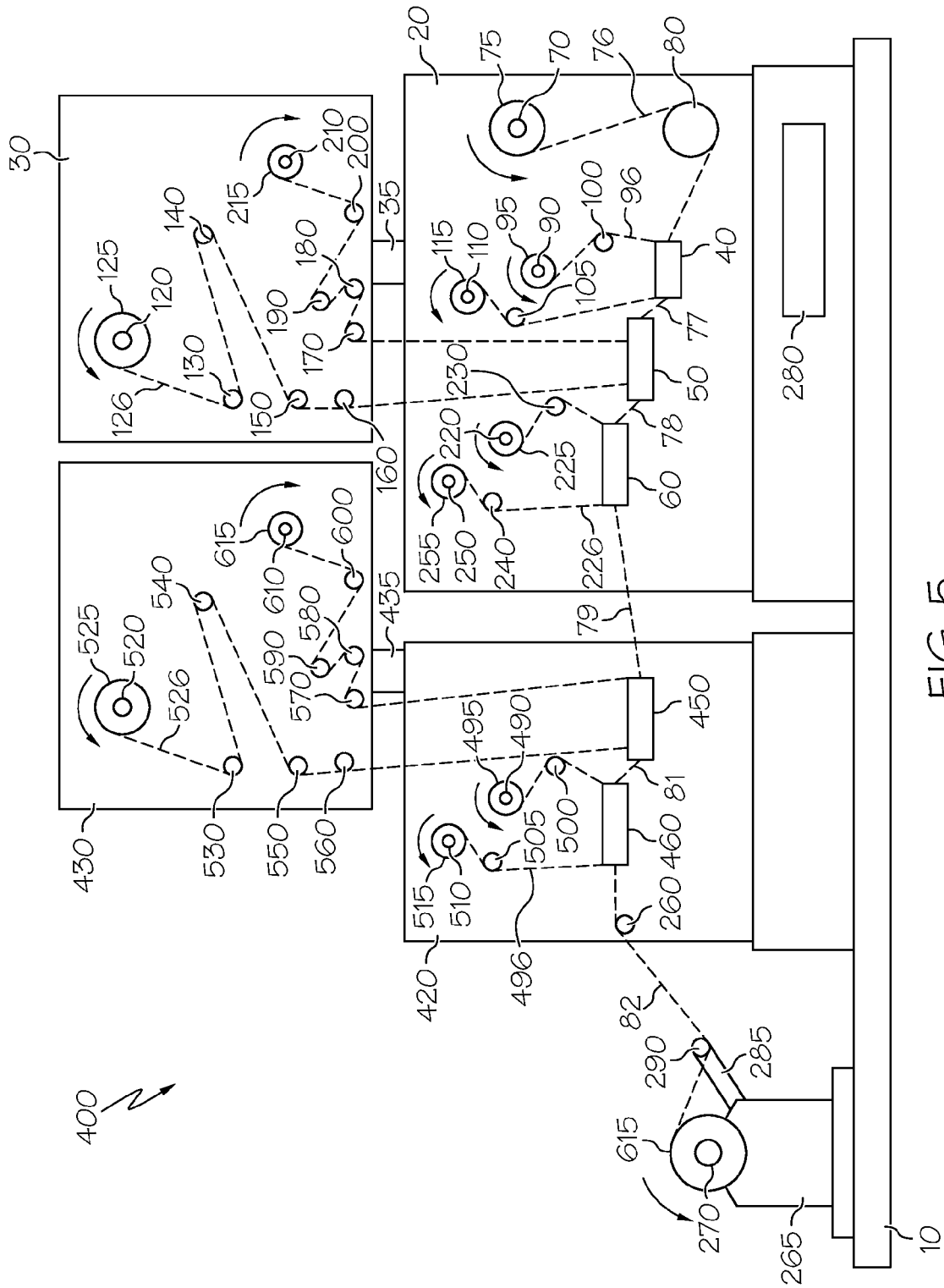
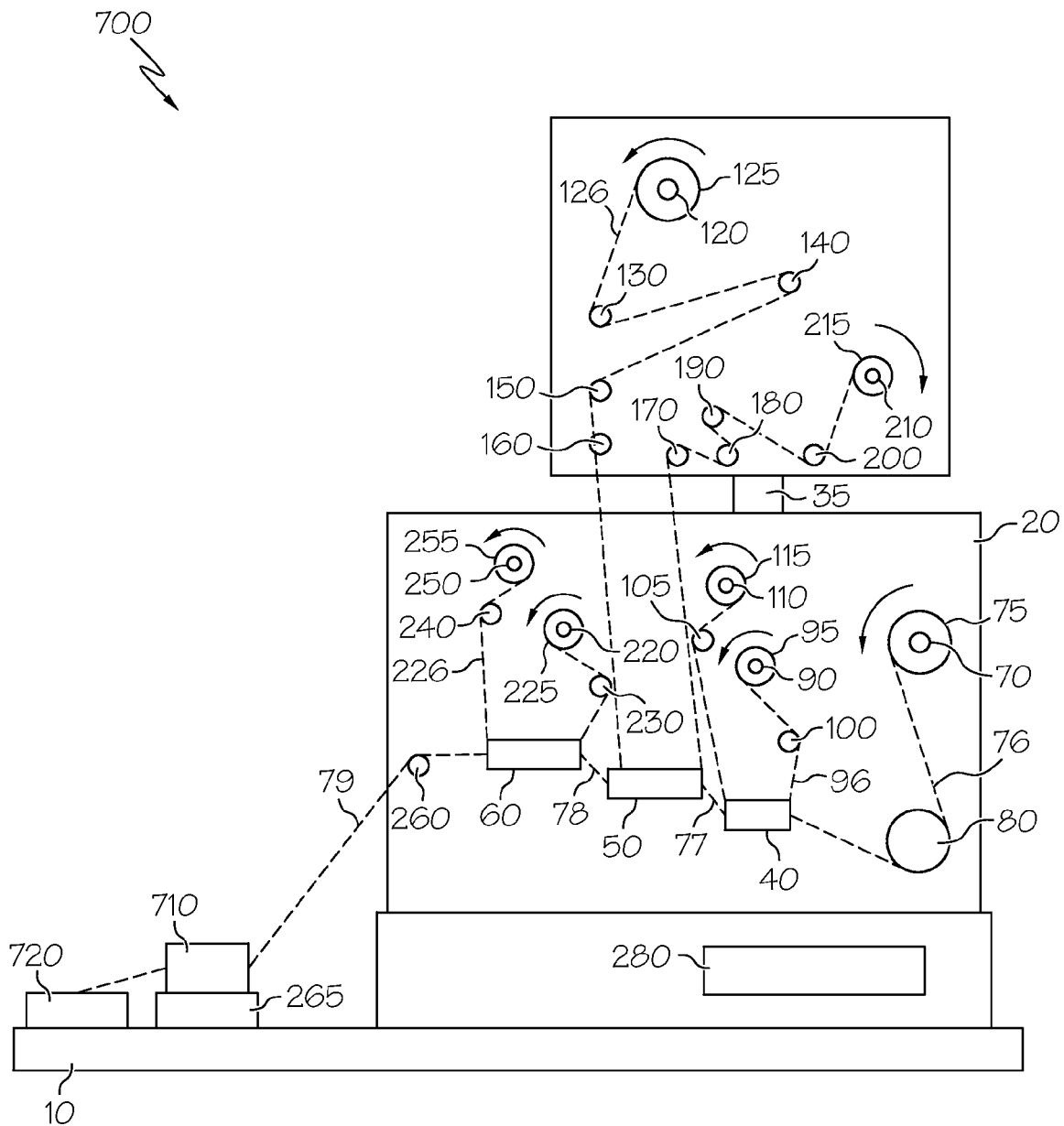


FIG. 5



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# **MACHINE FOR MANUFACTURING MULTI-LAYER PRICE TAGS AND METHOD OF USING THE SAME**

## **FIELD OF THE INVENTION**

A machine for manufacturing a multi-layer price tag. More particularly, the present invention relates to a machine for manufacturing a multi-layer price tag in a continuous and efficient manner utilizing a combination of thermals transfer printers and automated label applicators. In an exemplary embodiment of the present invention, the machine is able to manufacture a multi-layer price tag roll. In an alternative embodiment of the present invention, the machine is able to manufacture a plurality of individual multi-layer price tags.

## **BACKGROUND OF THE INVENTION**

Price tags are commonly used by the retail industry to provide information relating to the merchandise the price tags are attached to. Such information may include the price and Universal Product Code of the merchandise, the manufacturer of the merchandise, merchandise care instructions, and merchandise rebate or registration information.

Typically, merchandise is priced differently depending on where the merchandise is sold. For example, stores in Northern Europe will typically have prices higher than that of those in Southern Europe, despite the fact that all countries in Europe have adopted the Euro.

To combat this issue, stores have resorted to double price tags having a perforation separating two price tags, with each separate price tag having a different price. However this approach presents a couple of issues. First, a worker separating the double price tag must take extra care not to damage the price tag as he or she separates the price tag along the perforation. Although the perforation in the double price tag assists the worker in making a relatively clean tear, there still exists a chance that the double price tag will tear outside the perforation, thus necessitating the worker to attach a new double price tag to the merchandise and again attempt to cleanly tear the new double price tag along the perforation. Second, the tearing of the double price tag along the perforation does not necessarily lend to the tidiest appearance. Even if a worker takes extra care to cleanly tear the double price tag along the perforation, the perforated edge still appears ragged, and thus unsightly.

Another problem similar to the one presented above in regards to the multiple pricing system found in Europe relates to seasonal merchandise and trend setting merchandise. Typically, this type of merchandise has a very limited sellable "shelf life". Once the season has changed, or the fashion world has moved on to another trend, the merchandise must be marked down to a lower price point in order for the merchandise to be cleared from the sales floor to make room for the new fashion trend and/or the new season of merchandise.

Retail stores typically utilize "pricing guns" to mark down the price of merchandise. However, this approach also presents several issues. First, there exists a risk that customers may peel of the marked down price and place that marked down price on a higher priced item. Second, the retail store must keep additional supplies on hand in the store specifically for the purpose of operating the pricing gun. Such supplies may include extra pricing gun parts to repair a broken pricing gun, rolls of price tags for the pricing gun to mark the lower price on, and ink cartridges to allow the pricing gun to mark the price tags. These additional supplies may clutter the retail store, or maybe become lost, thereby rendering the pricing

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gun nonfunctional. Third, the use of tagging guns leads to an unsightly appearance of the merchandise. The price tags created by the tagging guns rarely mimics the appearance of the price tag provided by the merchandise manufacturer. Accordingly, once a price tag created by a tagging gun is applied to the price tag provided the merchandise manufacturer, the manufacturer's price tag may become cluttered looking.

Therefore, what is needed is an improved price tag and a method of manufacturing the improved price tag.

## **BRIEF SUMMARY OF THE INVENTION**

By providing a multi-layer price tag and a machine for manufacturing the multi-layer price tag, the present invention overcomes the above enumerated problems.

The embodiments of the present invention described below are not intended to be exhaustive or to limit the invention to the precise forms disclosed in the following detailed description. Rather, the embodiments are chosen and described so that others skilled in the art may appreciate and understand the principles and practices of the present invention.

The present invention relates to a machine for manufacturing multi-layer price tags. The machine has a proximal end and a distal end. The machine further has a base. A frame is attached to the base toward the distal end of the machine. A secondary frame is attached to the base toward the proximal end of the machine. An unwinder is mounted to the frame toward the distal end of the machine. At least two printers are mounted to the frame, and at least one automated label applicator is mounted between the at least two printers. A rewinder is mounted to the secondary frame. The at least two printers are preferably thermal transfer printheads. The automated label applicator preferably utilizes either a low-stick or a non-stick adhesive. In an alternative embodiment of the machine, the rewinder is replaced by an automated label applicator mounted to the secondary frame.

The present invention also relates to a method of manufacturing a multi-layer price tag roll. The method begins with the step of providing a machine having a base, a frame, a secondary frame, an unwinder, at least two printers, at least one automated label applicator, and a rewinder. Next, the method includes the step of providing a plurality of base layer labels on a base label roll and mounting the base label roll to the unwinder. Then, unwinding the base label roll from the unwinder to create a base label web. Next, one of the at least two printers prints a first information layer on the base label web to create a printed one-layer price tag web. Then, the method includes the step of applying a second layer of labels to the printed one-layer price tag web using the at least one automated label applicator to create an unprinted two-layer price tag web. Next, another one of the at least two printers prints a second information layer on the unprinted two-layer price tag web to create a completed multi-layer price tag web. Finally, the method concludes with the step of rewinding the completed multi-layer price tag web on the rewinder to create a multi-layer price tag roll.

The present invention also relates to a method of manufacturing a plurality of multi-layer price tags. The method begins with the step of providing a machine having a base, a frame, a secondary frame, an unwinder, at least two printers, at least one automated label applicator, and an automated price tag cutter. Next, the method includes the step of providing a plurality of base layer labels on a base label roll and mounting the base label roll to the unwinder. Then, unwinding the base label roll from the unwinder to create a base label web. Next, one of the at least two printers prints a first information layer on the base label web to create a printed one-layer price tag



web. Then, the method includes the step of applying a second layer of labels to the printed one-layer price tag web using the at least one automated label applicator to create an unprinted two-layer price tag web. Next, another one of the at least two printers prints a second information layer on the unprinted two-layer price tag web to create a completed multi-layer price tag web. Finally, the method concludes with the step separating the completed multi-layer price tag web using the automated price tag cutter to create a plurality of multi-layer price tags.

Other features and advantages of the present invention will become apparent to those skilled in the art from the following detailed description. It is to be understood, however, that the detailed description of the various embodiments and specific examples, while indicating preferred and other embodiments of the present invention, are given by way of illustration and not limitation. Many changes and modifications within the scope of the present invention may be made without departing from the spirit thereof, and the invention includes all such modifications.

#### BRIEF DESCRIPTION OF THE DRAWINGS

These, as well as other objects and advantages of this invention, will be more completely understood and appreciated by referring to the following more detailed description of the presently preferred exemplary embodiments of the invention in conjunction with the accompanying drawings, of which:

FIG. 1 is a top view of a two-layer price tag manufactured by an exemplary embodiment of the machine of the present invention;

FIG. 2 is a magnified side view of the removable two-layer price tag shown in FIG. 1;

FIG. 2A is a cross sectional view of the non-stick two-layer price tag shown in FIG. 1;

FIG. 3 is a front view of the exemplary embodiment of a machine for manufacturing a multi-layer price tag in accordance with the present invention;

FIG. 4 is a magnified side view of a three-layer price tag manufactured by a first alternative embodiment of the machine of the present invention;

FIG. 5 is a front view of the first alternative embodiment of a machine for manufacturing a multi-layer price tag in accordance with the present invention; and

FIG. 6 is a front view of a second alternative embodiment of a machine for manufacturing a multi-layer price tag in accordance with the present invention.

#### DETAILED DESCRIPTION OF THE INVENTION

The apparatuses and methods disclosed in this document are described in detail by way of examples and with reference to the figures. Unless otherwise specified, like numbers in the figures indicate references to the same, similar, or corresponding elements throughout the figures. It will be appreciated that modifications to disclosed and described examples, arrangements, configurations, components, elements, apparatuses, methods, materials, etc. can be made and may be desired for a specific application. In this disclosure, any identification of specific shapes, materials, techniques, arrangements, etc. are either related to a specific example presented or are merely a general description of such a shape, material, technique, arrangement, etc. Identifications of specific details or examples are not intended to be, and should not be, construed as mandatory or limiting unless specifically designated as such.

Referring now to FIGS. 1 and 2, a two-layer price tag **800** is shown. The two-layer price tag **800** has a base layer **810** and a secondary layer **820**. The secondary layer **820** is held to the base layer **810** by a low-stick/non-stick adhesive layer **830**. Examples of suitable low-stick/non-stick adhesives for the adhesive layer **830** include, but are not limited to, removable adhesives, repositionable adhesives, low tack adhesives, frangible adhesives, and static adhesives. Preferably, the adhesive layer **830** will lose its adhesive qualities after the secondary layer **820** is removed from the base layer **810** so as to prevent unscrupulous customers from removing a secondary layer from a price tag of a lower priced item and placing that secondary layer on a higher priced item. As illustrated in FIGS. 1 and 2, it is contemplated that the secondary layer **820** may have dimensions slightly smaller than that of the base layer **810** to improve the application accuracy of the secondary layer **820** to the base layer **810**.

In use, the base layer **810** is printed with information relating to a higher price, while the secondary layer **820** is printed with information relating to a lower price. When the two-layer price tag **800** is attached to merchandise that is delivered to an area with a lower pricing scheme, the secondary layer **820** remains on the two-layer price tag **800**. If the merchandise is delivered to an area with a higher pricing scheme, the secondary layer **820** is easily peeled off to reveal the base layer **810** containing the higher price information. Similarly, when seasonal or trend setting merchandise is initially displayed, the secondary layer **820** remains on the two-layer price tag **800** to display the normal price information. Once the merchandise is out of season or is no longer in style, the secondary layer **820** can easily be removed to reveal the base layer **810**. The process of peeling away the secondary layer **820** from the base layer **810** is much easier, faster, and neater than separating a perforated double price tag or using a pricing gun to apply a marked down price tag.

Similarly with respect to FIG. 2A which shows a non-stick version of the price tag of FIG. 1, **820** is the face stock, **830** the static adhesive, **840** is the synthetic layer, **850** a permanent adhesive and **810** the base layer. The material is available from Avery Dennison Corporation of Pasadena, Calif. To have the non-stick behavior, the construction is made of a face stock and synthetic layer having adhesive and a static or frangible adhesive which provides a "one-use" function. The laminate is applied to the surface with permanent adhesive. When the stock layer **820** is peeled off, the synthetic layer **840** remains over the layers providing a clear, brilliant finish.

Referring now to FIG. 3, an exemplary embodiment of a machine **1** for manufacturing the two-layer price tag **800** is shown. The machine **1** has a proximal end **5** and a distal end **6**. It should be noted that portions of the machine **1** not pertinent to the present invention are neither shown nor described in detail herein.

The machine **1** has a base **10**. A lower frame **20** is attached to the base **10** toward the distal end **6** of the machine **1**. A support rod **35** is connected to the base **10** behind the lower frame **20** by a screw allowing the upper frame **30** to move right/left in order to position the dispensed label accurately onto the first layer in a horizontal sense. The support rod **35** suspends an upper frame **30** directly above the lower frame **20**. A secondary frame **265** is attached to the base **10** toward the proximal end **5** of the machine **1**. A user interface **280** is integrated into the front of the lower frame **10**.

A base label unwinder **70** is mounted near the top of the lower frame **20** toward the distal end **6** of the machine **1**. A first label idler **80** is mounted to the lower frame **20** below the base label unwinder **70**. A first thermal transfer printhead **40** is mounted to the lower frame **20** to the left of the first label

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idler **80**. The first thermal transfer printhead **40** is provided with a first thermal material (thermal foil, paper, etc.) unwinder **90** and a first thermal web rewinder **110**. The first thermal web unwinder **90** and the first thermal web rewinder **110** are mounted to the lower frame **20** above the first thermal transfer printhead **40**. The first thermal transfer printhead **40** is further provided with a first thermal web idler **100** and a second thermal web idler **105**. The first thermal web idler **100** is positioned between the first thermal transfer printhead **40** and the first thermal web unwinder **90** toward the distal end **6** of the machine **1**. The second thermal web idler **105** is positioned between the first thermal web unwinder **90** and the first thermal web rewinder **110** toward the proximal end **5** of the machine **1**.

An automated label applicator **50** is mounted to the lower frame **20** to the left of the first thermal transfer printhead **40**. The automated label applicator **50** is provided with a second label unwinder **120** and a second label rewinder **210**. The second label unwinder **120** is mounted to the upper frame **30** toward the proximal end **5** of the machine, while the second label rewinder **210** is mounted to the upper frame **30** toward the distal end **6** of the machine **1**. The automated label applicator **50** is further provided with a plurality of eight automated label applicator idlers **130, 140, 150, 160, 170, 180, 190, 200**. The first and second automated label applicator idlers **130, 140** are mounted on the upper frame **30** and are positioned near the periphery of the second label unwinder **120**. The third and fourth automated label applicator idlers **150, 160** are likewise mounted on the upper frame **30**. The third automated label applicator idler **150** is positioned below the first automated label applicator idler **130**. The fourth automated label applicator idler **160** is mounted below the third automated label applicator idler **150**. The fifth, sixth, and seventh automated label applicator idlers **170, 180, 190** are mounted on the upper frame **30** and are arranged in a substantially triangular formation to the right of the third and fourth automated label applicator idlers **150, 160**. The eighth automated label applicator idler **200** is mounted to the upper frame **30**, and is positioned near the periphery of the second label rewinder **210**.

A second thermal transfer printhead **60** is mounted to the lower frame **20** to the left of the automated label applicator **50**. The second thermal transfer printhead **60** is provided with a second thermal web unwinder **220** and a second thermal web rewinder **250**. The second thermal web unwinder **220** and the second thermal web rewinder **250** are mounted to the lower frame **20** above the second thermal transfer printhead **60**. The second thermal transfer printhead **60** is further provided with a third thermal web idler **230** and a fourth thermal web idler **240**. The third thermal web idler **230** is positioned between the second thermal transfer printhead **60** and the second thermal web rewinder **250** toward the distal end **6** of the machine **1**. The fourth thermal web idler **240** is positioned between the second thermal web unwinder **220** and the second thermal web rewinder **250** toward the proximal end **5** of the machine **1**.

The machine **1** further has a secondary frame **265** mounted to the base **10**. The secondary frame **265** is located a short distance away from the lower frame **20** toward the proximal end **5** of the machine **1**. A second label idler **260** is mounted to the lower frame **20** and is positioned between the secondary frame **265** and the second thermal transfer printhead **60**. A completed product rewinder **270** is mounted on the secondary frame **265**. The completed product rewinder **270** is provided with a third label idler **290**. The third label idler **290** is

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mounted near the periphery of the completed product rewinder **270** by a third label idler arm **285** that extends from the secondary frame **265**.

Having now described the layout of the machine **1** for manufacturing a two-layer price tag, the operation of the machine **1** will now be explained. The machine **1** must first be prepped before it is operated. To prep the machine **1**, an operator first loads the machine **1** by loading the base label unwinder **70** with a base layer roll **75**, the first thermal web unwinder **90** with a first unused thermal material roll **95**, the second label unwinder **120** with an unused second label roll **125**, and the second thermal web unwinder **220** with a second unused thermal material roll **225**. The base layer roll **75** consists of a plurality of continuous base layer price tags. The unused second label roll **125** consists of a plurality of continuous second label price tags.

Once the machine **1** is loaded, the operator then feeds each of the aforementioned rolls through the appropriate parts of the machine **1** such that each of the aforementioned rolls is directed through the machine **1** in the following manner. The base layer roll **75** is unwound counterclockwise from the base label unwinder **70** to create a base layer web **76**. The base layer web **76** is directed downwards away from the base label unwinder **70** by the first label idler **80**. The base layer web **76** moves clockwise around the first label idler **80**, and then travels away from the distal end **6** of the machine **1** and toward the proximal end **5**. As the base layer web **76** travels toward the proximal end **5** of the machine **1**, the base layer web **76** moves through the first thermal transfer printhead **40**, the automated label applicator **50**, and finally the second thermal transfer printhead **60**. Upon exiting from the second thermal transfer printhead **60**, the base layer web **76** moves counterclockwise around the second label idler **260** and clockwise around the third label idler **290** before finally being wound clockwise onto the completed product rewinder **270**. The labels are wound clockwise to prevent the labels from inadvertently peeling off the roll.

The first unused thermal ink foil roll **95** (other thermal materials may also be suitable) is unwound counterclockwise from the first thermal ink foil unwinder **90** to form a first thermal ink foil web **96**. The first thermal web **96** moves clockwise around the first thermal web idler **100** before entering the first thermal transfer printhead **40**. Upon exiting the first thermal transfer printhead **40**, the first thermal web **96** moves clockwise around the second thermal web idler **105** before being wound counterclockwise onto the first thermal web rewinder **110**. Winding the first thermal web **96** onto the first thermal web rewinder **110** creates a first used thermal roll **115**. The second unused thermal material roll **225** likewise unwinds counterclockwise from the second thermal web unwinder **220** to form a second thermal web **226**. The second thermal web **226** moves clockwise around the third thermal web idler **230** and into the second thermal transfer printhead **60**. The second thermal web **226** exits from the second thermal transfer printhead **60** and moves clockwise around the fourth thermal web idler **240**. Finally, the second thermal web **226** is wound counterclockwise onto the second thermal web rewinder **250** to form a second used thermal web roll **255**.

The unused second label roll **125** is unwound counterclockwise from the second label unwinder **120** to form a second label web **126**. The second label web **126** is directed downwards by the first automated label applicator idler **130**. The second label web **126** travels counterclockwise around the first automated label applicator idler **130**, and then moves toward the distal end **6** of the machine **1** and to the second automated label applicator idler **140**. After traveling clockwise around the second automated label applicator idler **140**,

the second label web **126** returns toward the proximal end **5** of the machine **1** to move counterclockwise around the third automated label applicator idler **150** before heading downward toward the fourth automated label applicator idler **160**. The second label web **126** then moves counterclockwise around the fourth automated label applicator idler **160** before entering into the automated label applicator **50**. Upon exiting the automated label applicator **50** the second label web **126** is directed upward and rotates clockwise around the fifth automated label applicator idler **170**. The second label web **126** then moves counterclockwise around the sixth automated label applicator idler **180**, and clockwise around the seventh automated label applicator idler **190**. Finally, the second label web **126** moves counterclockwise around the eighth automated label applicator idler **200** before being wound clockwise onto the second label rewinder **210** to form a used second label roll **215**.

With the machine **1** now prepped, the manufacture of two-layer price tags can begin. To begin operation of the machine **1**, the operator inputs data pertaining to the merchandise that the two-layer price tags will be attached to via the user interface **280**. The machine includes an electronic board (EB). The EB communicates with an external data device, such as a computer, which provide variable data to the machine. The EB processes the variable data and sends it to the different printheads in order to have the appropriate print or indicia appear on each layer. Such data may include, but is not limited to, the Universal Product Code barcode of the merchandise, the Universal Product Code number of the merchandise, the merchandise price, the name of the manufacturer of the merchandise, and the merchandise size. Using the user interface **280**, the operator may also adjust various parameters relating to the operation of the machine **1**, such as the overall production requirements and the production rates of the two-layer price tags.

It is contemplated that the user interface **280** may also alert the operator to various events regarding the operating status of the machine **1**. For example, the user interface **280** may alert the operator that the supply of one of the aforementioned rolls is running low or has been exhausted. Additionally, the user interface **280** may alert the operator that the requested production requirement has been satisfied, or that the machine **1** has encountered an operating error. The alert may come in the form of an audio warning, a visual warning, or a combination of both.

Once the operator has inputted the requisite data, the operator can use the user interface **280** to command the machine **1** to begin manufacture of the two-layer price tags. The two-layer price tags begin production as a plurality of continuous one-layer price tags on the base layer roll **75**. As explained above, the base layer roll **75** unwinds from the base label unwinder **70** to create a base layer web **76**. The base layer web **76** moves through the machine **1** to the first thermal transfer printhead **40**. The first thermal transfer printhead **40** is provided with a print medium in the form of the first thermal web **96**. The first thermal web **96** is provided from the first unused thermal web roll **95** that has been unwound from the first thermal web unwinder **90**. As the base layer web **76** moves through the first thermal transfer printhead **40**, the first thermal transfer printhead **40** uses the provided first thermal web **96** to print the data inputted by the operator onto the base layer web **76**. The first thermal web **96** exits the first thermal transfer printhead **40** and is collected on the first thermal web rewinder **110** as the first used thermal material roll **115**. The base layer web **76** exits from the first thermal transfer printhead **40** as a printed one-layer price tag web **77** and continues through the machine **1** to the automated label applicator **50**.

The automated label applicator **50** is provided with a plurality of second layer labels in the form of the second label web **126**. Unwinding the unused second label roll **125** from the second label unwinder **120** creates the second label web **126**. The automated label applicator **50** removes the plurality of second layer labels from the second label web **126** and applies the second layer labels to the printed one-layer price tag web **77** as the printed one-layer price tag web **77** moves through the automated label applicator **50** to create an unprinted two-layer price tag web **78**. The used second label web exits **126** from the automated label applicator and is collected on the second label rewinder **210** as the used second label roll **215**. The unprinted two-layer price tag web **77** moves through the machine **1** to the second thermal transfer printhead **60**.

Similar to the first thermal transfer printhead **40**, the second thermal transfer printhead **60** is provided with a second thermal web **226** for a print medium. The second thermal web **226** is unwound from the second unused thermal material roll **225** located on the second thermal web unwinder **220** and is fed to the second thermal transfer printhead **60**. The second thermal transfer printhead **60** uses the second thermal web **226** to print the data inputted by the operator onto the unprinted two-layer price tag web **77** moving through the second thermal transfer printhead **60** to create a printed two-layer price tag web **79**. The second thermal material web **226** exits from the second thermal transfer printhead **60** and is collected on the second thermal web rewinder **250** as the second used thermal material roll **255**.

Upon exiting the second thermal transfer printhead **40**, the printed two-layer price tag web **79** is directed to the completed product rewinder **270**. The completed product rewinder **270** winds the printed two-layer price tag web **79** into a completed two-layer price tag roll **275**, thereby completing the manufacturing process. The completed product roll **275** can then be removed from the completed product rewinder **270** and delivered to another facility to allow the two-layer price tags of the completed product roll **275** to be attached to the merchandise by a separate machine.

Referring now to FIG. 4, a three-layer price tag **900** is shown. The three-layer price tag **900** has a base layer **910**, a secondary layer **920**, and a tertiary layer **930**. The secondary layer **920** is held to the base layer **910** by a first adhesive layer **940**. The tertiary layer **930** is held to the secondary layer **920** by a second adhesive layer **950**. Again, both the first and second adhesive layers **940**, **950** are preferably composed of a low-stick/non-stick adhesive that loses its adhesive qualities once the tertiary layer **930** and/or secondary layer **920** has been removed.

Referring now to FIG. 5, a first alternative embodiment of a machine **400** for manufacturing a multi-layer price tag is shown. In the configuration shown in FIG. 5, the machine **400** is set up to manufacture the three-layer price tag **900**. The machine **400** shown in FIG. 5 is identical to the machine **1** shown in FIG. 3, except for the addition of several components that allow the first alternative embodiment of the machine **400** to produce three-layer price tags, as opposed to the exemplary embodiment of the machine **1** that is limited to producing two-layer price tags.

In addition to the components of the machine **1** shown in FIG. 3, the machine **400** shown in FIG. 5 includes a second lower frame **420** attached to the base **10**. The second lower frame is positioned to the left of the first lower frame **20**. A second support rod **435** is connected to the base **10** behind the second lower frame **420**. The second support rod **435** supports a second upper frame **430** partially above both the second lower frame **420** and the lower frame **20**.

A second automated label applicator **450** is mounted toward the distal end **6** of the machine **400** on the second lower frame **420**. The second automated label applicator **450** is provided with a third label unwinder **520** and a third label rewinder **610**. The second automated label applicator **450** is further provided with a plurality of eight automated label applicator idlers **530, 540, 550, 560, 570, 580, 590, 600**. The second automated label applicator **450**, the third label unwinder **520**, the third label rewinder **610**, and the eight automated label applicator idlers **530, 540, 550, 560, 570, 580, 590, 600** are mounted on the second lower frame **420** and second upper frame **430** in the exact same manner as how the first automated label applicator **50** and all the components associated with the first automated label applicator **50** are mounted to the first lower frame **20** and first upper frame **30**.

A third thermal transfer printhead **460** is mounted to the second lower frame **420** to the left of the second automated label applicator **450**. The third thermal transfer printhead **460** is provided with a third thermal web unwinder **490** and a third thermal web rewinder **510**. The third thermal transfer printhead **460** is further provided with a fifth thermal web idler **500** and a sixth thermal web idler **505**. The third thermal transfer printhead **460**, third thermal web unwinder **490**, third thermal material rewinder **510**, fifth thermal web idler **500**, and sixth thermal web idler **505** are mounted on the second lower frame **420** in the exact same manner as the second thermal transfer printhead **60** and all the components associated with the second thermal transfer printhead **60** are mounted on the first lower frame **20**.

The secondary frame **265** is mounted to the base **10**, and is spaced a short distance away from the second lower frame **20** toward the proximal end **5** of the machine **400**. The second label idler **260** is mounted to second lower frame **420** and is positioned between the secondary frame **265** and the third thermal transfer printhead **460**. The completed product rewinder **270** and the third label idler **290** remain mounted on the secondary frame **265** in the same manner as the machine **1** shown in FIG. 3.

Having now described the layout of the machine **400** for manufacturing three-layer price tags, the operation of the machine **400** will now be explained. As discussed above in relation to the exemplary embodiment of the machine **1**, the first alternative embodiment of the machine **400** must be prepped before it is operated. Along with the steps required to prep the machine **1** for manufacturing two-layer price tags, the machine **400** for manufacturing three-layer price tags requires the additional steps of loading the third label unwinder **520** with a third unused label roll **525**, and the third thermal web unwinder **490** with a third unused thermal material roll **495**. The third unused label roll **525** and the third unused thermal web roll **495** must then be fed through the appropriate parts of the machine **400** using the same procedure discussed above in relation to the machine **1** shown in FIG. 3. In the first alternative embodiment of the machine **400**, the base layer web **76** take a path similar to the path shown in the exemplary embodiment of the machine **1**, except that the base layer web **76** is additionally fed through the second automated label applicator **450** and the third thermal transfer printhead **460** before being directed to the completed product rewinder **270**.

Once the machine **400** has been prepped, manufacture of three-layer price tags can begin. The base layer roll **75** is unwound from the base label unwinder **70** to create the base layer web **76**. The base layer web **76** moves through the first thermal transfer printhead **40**, the first automated label applicator **50**, and the second thermal transfer printhead **60** to create a printed two-layer price tag web **79**. Once the printed

two-layer price tag web **79** exits from the second thermal transfer printhead **60**, it is directed to the second automated label applicator **450**. The second automated label applicator **450** applies a plurality of third layer labels to the two-layer price tag web **79** to create an unprinted three-layer price tag web **81**. The plurality of third layer labels are provided from a third label web **526** that unwinds from the unused third label roll **525**. The used third label web **526** is wound into a used third layer roll **615** on the second automated price tag rewinder **610**.

The unprinted three-layer price tag web **81** is then directed into the third thermal transfer printhead **460**. The third thermal transfer printhead **460** uses a third thermal web **496** created by the unwinding of the third unused thermal material roll **495** on the third thermal web unwinder **490** to print the data inputted by the operator onto the unprinted three-layer price tag web **81** to create a printed three-layer price tag web **82**. The used thermal web **496** is wound into a used thermal material roll **515** on the third thermal web rewinder **510**.

The printed three-layer price tag web **82** is directed to the completed product rewinder **270** once the printed three-layer price tag web **82** exits from the third thermal transfer printhead **460**. The completed product rewinder **270** winds the printed three-layer price tag web **82** into a completed three-layer price tag roll **675**, thereby completing the manufacturing process.

It is contemplated that operator may use the user interface **280** to command the first alternative embodiment of the machine **400** to produce price tags having only two layers instead of three layers. Commanding the machine **400** to produce two-layer price tags would cause the machine **400** to deactivate the second automated label applicator **450** and the third thermal transfer printhead **460**, thereby setting the machine **400** in a two-layer price tag mode. In the two-layer price tag mode, the printed two-layer price tag web **78** exits from the second thermal transfer printhead **60** and is directed into the second automated label applicator **450** and subsequently the third thermal transfer printhead **460**. However, because the second automated label applicator **450** and the third thermal transfer printhead **460** have been deactivated, passing the printed two-layer price tag web **78** through the second automated label applicator **450** and the third thermal transfer printhead **460** does nothing to change the structure or nature of the printed two-layer price tag web **78**.

Furthermore, it is contemplated that the basic design and layout of the exemplary embodiment of the machine **1** could be modified to manufacture price tags having greater than three layers. To achieve this goal, the resulting machine would require as many additional automated label applicators, thermal transfer printheads, and all the components associated with each of these devices as would be necessary to create the desired amount of layers. For example, if a six-layer price tag were desired, the machine would require five automated label applicators and six thermal transfer printheads. As discussed above, such a machine could also easily be commanded to manufacture price tags having less than six layers.

Referring now to FIG. 6, a second alternative embodiment of a machine **700** for manufacturing a multi-layer price tag is shown. In the configuration shown in FIG. 5, the machine **700** is set up to produce separate, individual price tags having two layers. The second alternative embodiment of the machine **700** is substantially similar to the exemplary embodiment of the machine **1**. However, the second alternative embodiment of the machine **700** replaces the completed product rewinder **270** and the third label idler **290** with an automated price tag cutter **710** and a collection bin **720**. Furthermore, the second

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alternative embodiment of the machine does not have a third label idler arm **285** or a third label idler **290**. The automated price tag cutter **710** is mounted to the secondary frame **265**. The collection bin **720** is located adjacent to the automated price tag cutter **710** and is mounted to the base **10**.

In operation, the second alternative embodiment of the machine **700** operates identically to the exemplary embodiment of the machine **1**. The base label unwinder **70** unwinds the base layer roll **75** to create the base layer web **76**. The base layer web moves through the machine **1** to the first thermal transfer printhead **40**, the first automated label applicator **50**, and the second thermal transfer printhead **60** to create the printed one-layer price tag web **77**, the unprinted two-layer price tag web **78**, and the printed two-layer price tag web **79**, respectively.

However, the completed two-layer price tag web **79** is directed to the automated price tag cutter **710** once the completed two-layer price tag web **79** exits from the second thermal transfer printhead **60**. The automated price tag cutter **710** cuts the printed two-layer price tag web **79** to separate the continuous string of completed two-layer price tags into a plurality of single, individual two-layer price tags. The single, individual two-layer price tags are discharged from the automated price tag cutter **710** and into the collection bin **720** where the single, individual two-layer price tags can be delivered to a retail store and be manually attached to the appropriate merchandise.

It is contemplated that the second alternative embodiment of the machine **700** may be combined with the first alternative embodiment of the machine **500** to create a machine capable of producing separate, individual price tags having three layers.

While the invention has been described in connection with what is presently considered to be the most practical and preferred embodiment, it will be apparent to those of ordinary skill in the art that the invention is not to be limited to the disclosed embodiment, and that many modifications and equivalent arrangements may be made thereof within the scope of the invention, which scope is to be accorded the broadest interpretation of the appended claims so as to encompass all equivalent structures and products.

What is claimed is:

1. A method of manufacturing a multi-layer price tag roll comprising the steps of:

providing a machine having a base, a frame, a secondary frame, an unwinder, at least two printers, at least one automated label applicator, and a rewinder;

providing a plurality of base layer of labels on a base label roll, mounting said base label roll on said unwinder; unwinding said base label roll from said unwinder to create a base label web;

printing a first information layer on said base label web using one of said at least two printers to create a printed one-layer price tag web, the first information layer including a first price;

applying a second layer of labels to said printed one-layer price tag web using said at least one automated label applicator to create multi-layer price tag web with a second unprinted layer, the second unprinted layer concealing the first information layer;

printing a second information layer on said unprinted layer of the multi-layer price tag web using another one of said at least two printers to create a completed multi-layer price tag web, the second information layer including a second price;

rewinding said completed multi-layer price tag web onto said rewinder to create a multi-layer price tag roll; and

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wherein the first price and the second price are different and wherein said at least two printers have thermal transfer printheads.

2. The method of claim 1, wherein said at least one automated label applicator utilizes a low-stick adhesive in the step of applying.

3. The method of claim 1, wherein said at least one automated label applicator utilizes a non-stick adhesive in the step of applying.

4. The method of claim 1, wherein said second layer of labels have a dimension slightly smaller than that of said base layer labels.

5. The method of claim 1, wherein the second price has a higher monetary value than the first price.

6. The method of claim 2, wherein the low-stick adhesives include removable adhesives, repositionable adhesives, low tack adhesives, frangible adhesives, and static adhesives.

7. The method of claim 1, where the first information layer is provided with variable information.

8. The method of claim 1, including a further step of applying a third layer of labels to said printed one-layer price tag web over said second layer using said at least one automated label applicator to create a multi-layer price tag web with a third unprinted layer after the step of applying the second layer.

9. The method of claim 8, including a further step of applying a fourth layer of labels to said printed one-layer price tag web over said third layer using said at least one automated label applicator to create a multi-layer price tag web with a fourth unprinted layer after the step of applying the third layer.

10. The method of claim 1, wherein the second information layer is provided with variable information.

11. The method of claim 7 wherein the variable information includes one or more of the following: a Universal Product Code barcode number of merchandise, a Universal Product Code number of a manufacturer of merchandise, the name of a manufacturer of merchandise, and merchandise size.

12. The method of claim 10 wherein the variable information includes one or more of the following: a Universal Product Code barcode number of merchandise, a Universal Product Code number of a manufacturer of merchandise, the name of a manufacturer of merchandise, and merchandise size.

13. The method of claim 8 including a further step of printing a third information layer on the third unprinted layer of the multi-layer price tag web using an additional printer to create a completed multi-layer price tag web.

14. The method of claim 13 wherein the printer is a thermal transfer printer.

15. The method of claim 9 including a further step of printing a fourth information layer on said unprinted fourth layer of the multi-layer price tag web using an additional printer to create a completed multi-layer price tag web.

16. The method of claim 15 wherein the printer is a thermal transfer printer.

17. The method of claim 13, wherein the second information layer is provided with variable information.

18. The method of claim 17 wherein the variable information includes one or more of the following: a Universal Product Code barcode number of merchandise, a Universal Product Code number of a manufacturer of merchandise, the name of a manufacturer of merchandise, and merchandise size.

19. The method of claim 15, wherein the third information layer is provided with variable information.

20. The method of claim 19, wherein the variable information includes one or more of the following: a Universal Product Code barcode number of merchandise, a Universal Product

uct Code number of a manufacturer of merchandise, the name  
of a manufacturer of merchandise, and merchandise size.

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